APPLICABLE PRICING SUPPLEMENT



LAND AND AGRICULTURAL DEVELOPMENT BANK OF SOUTH AFRICA

(Established in the Republic of South Africa in terms of the Land Bank Act, 18 of 1912, which continued to exist in terms of section 3 of the Land Bank Act, 13 of 1944, and continues to exist under the name of the Land and Agricultural Development Bank of South Africa in terms of the Land and Agricultural Development Bank Act, 15 of 2002, despite the repeal of both the 1912 and the 1944 Acts)

Issue of ZAR250,000,000 Senior Unsecured Floating Rate Notes due 07 December 2025 Under its ZAR30,000,000,000 Domestic Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 11 May 2018, prepared by the Land and Agricultural Development Bank of South Africa in connection with the Land and Agricultural Development Bank of South Africa ZAR30,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the **Programme Memorandum**).

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

PARTIES

| | | |
|----|-------------------|--|
| 1. | Issuer | Land and Agricultural Development Bank of South Africa |
| 2. | Dealers | FirstRand Bank Limited, acting through its Rand Merchant Bank division; and Basis Points Capital Proprietary Limited |
| 3. | Manager(s) | N/A |
| 4. | Debt Sponsor | The Standard Bank of South Africa Limited, acting through its Corporate and Investment banking division |
| 5. | Paying Agent | FirstRand Bank Limited, acting through its Rand Merchant Bank division |
| | Specified Office | 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196 |
| 6. | Calculation Agent | FirstRand Bank Limited, acting through its Rand Merchant Bank division |
| | Specified Office | 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196 |

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| 7. | Transfer Agent | FirstRand Bank Limited, acting through its Rand Merchant Bank division |
|------|---|---|
| | Specified Office | 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196 |
| PROV | ISIONS RELATING TO THE NOTES | |
| 8. | Status of Notes | Senior Unsecured |
| 9. | Form of Notes | Listed Notes, issued in uncertificated form and held by the CSD |
| 10. | Series Number | 33 |
| 11. | Tranche Number | 1 |
| 12. | Aggregate Nominal Amount: | |
| | (a) Series | ZAR250,000,000 |
| | (b) Tranche | ZAR250,000,000 |
| 13. | Interest | Interest-bearing |
| 14. | Interest Payment Basis | Floating Rate |
| 15. | Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to another | N/A |
| 16. | Issue Date | 07 December 2018 |
| 17. | Nominal Amount per Note | ZAR1,000,000 |
| 18. | Specified Denomination | ZAR1,000,000 |
| 19. | Specified Currency | ZAR |
| 20. | Issue Price | 100% |
| 21. | Interest Commencement Date | 07 December 2018 |
| 22. | Maturity Date | 07 December 2025 |
| 23. | Applicable Business Day Convention | Following Business Day |
| 24. | Final Redemption Amount | 100% of the Aggregate Nominal Amount |
| 25. | Last Day to Register | By 17h00 on 24 February, 27 May, 27 August and 26 November of each year until the Maturity Date or if such days are not business days, the business day before each books closed period |
| 26. | Books Closed Period(s) | The Register will be closed from 25 February to 06 March, 28 May to 06 June, 28 August to 06 September and from 27 November to 06 December (all dates inclusive) of each year until the Maturity Date |

27. **Default Rate**

FLOATING RATE NOTES

28. Floating Interest Rate (a)

> Interest Payment Date(s) (b)

Reference Rate plus Margin

N/A

07 March, 07 June, 07 September and 07 December of each year until the Maturity Date,

with the first Floating Interest Payment Date being 07 March 2019.

(c) Interest Period/s

Each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) 07 March 2019 (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)

(d) Manner in which the Interest Rate is to be determined

Screen Rate Determination

(e) Margin for the Interest Rate

220 basis points per annum to be added to the Reference Rate

(f) Any other terms relating to the particular method of calculating interest N/A

29. If ISDA Determination

N/A

30. If Screen Determination:

(a) Reference Rate (including relevant period by reference to which the Rate of Interest is to be calculated)

3 Month JIBAR

(b) Interest Rate Determination Date(s)

07 March, 07 June, 07 September and 07 December of each year until the Maturity Date, with the first Interest Determination Date being 04 December 2018.

(c) Relevant Screen Page and Reference Code

Reuters page SAFEY code 01209, or any successor page

31. If Rate of Interest to be calculated otherwise than by ISDA Determination or Screen Determination, insert basis for determining Rate of Interest/Margin/Fallback provisions

N/A

32. If different from the Calculation Agent, agent responsible for calculating amount of principal and interest

N/A

ZERO COUPON NOTES

N/A

PARTLY PAID NOTES
INSTALMENT NOTES

N/A

MIXED RATE NOTES

N/A N/A

INDEX-LINKED NOTES

N/A

DUAL CURRENCY NOTES

N/A

EXCHANGEABLE NOTES

N/A

OTHER NOTES

N/A

PROVISIONS REGARDING REDEMPTION/MATURITY

- 33. Redemption at the option of the No Issuer pursuant to Condition 10.3
- 34. Redemption at the option of the Senior Noteholders pursuant to Condition 10.4
- 35. Redemption in the event of a Breach Anti-Corruption Laws Corporate Governance Policies pursuant to Condition 10.5
- Redemption in the event of a 36. Change of Control at the election of Noteholders pursuant Condition 10.6 (Redemption in the event of a Change of Control) or any other terms applicable to a Change of Control
- 37. Redemption following the disposal of all or a greater part of the Issuer's business, assets or undertaking pursuant Condition 10.7 to (Redemption following the disposal of all or a greater part of the Issuer's business, assets or undertaking)
- 38. Redemption in the event of a failure to maintain JSE Listing and Rating at the election of Noteholders pursuant to Condition 10.8 (Redemption in the event of a failure to maintain JSE Listing and Rating)
- 39. Redemption in the event of a Change to the Conduct of Business at the election of Noteholders Condition 10.9 to pursuant (Redemption in the event of a Change to the Conduct of Business)
- 40. Redemption in the event of a Breach of Environmental Matters at the election of Noteholders pursuant to Condition 10.10 (Redemption in the event of a Breach of Environmental Matters)
- 41. Early Redemption Amount(s) payable on redemption for taxation reasons, at the option of the Issuer terms of Condition (Redemption at the Option of the Issuer) at the option of the **Noteholders** in terms of Condition 10.4 (Redemption at the Option of the Senior Noteholders), Redemption in the event of a Breach Anti-Corruption Laws Corporate Governance Policies in terms of Condition 10.5 in the event

No

Yes

Yes

Yes

Yes

Yes

Yes

No. Early Redemption Amount to be calculated as per condition 10.12



of a Change of Control in terms of Condition 10.6 (Redemption in the event of a Change of Control), Redemption following the disposal of all or a greater part of the Issuer's business, assets or undertaking in terms of Condition 1 Condition 10.8 (Redemption in the event of a failure to maintain JSE Listing and Rating), Condition 10.9 (Redemption in the event of a Change to the Conduct of Business), Condition 10.10 (Redemption in the event of a Breach of Environmental Matters) Condition 10.11 (Clean-Up Call Option), or on Event of Default in terms of Condition 16 (Events of Default): (if yes, Early Redemption Amount and method, if any, of calculation of such amount.

42. Prior consent of the relevant regulatory authority required for any redemption prior to the Maturity Date?

N/A

GENERAL

| 43. | Financial Exchange | On the Interest Rate Market of the JSE |
|-----|--|---|
| 44. | Additional selling restrictions | N/A |
| 45. | ISIN No. | ZAG000155953 |
| 46. | Stock Code | LBK33 |
| 47. | Stabilising manager | N/A |
| 48. | Provisions relating to stabilisation | N/A |
| 49. | Method of distribution | Private Placement |
| 50. | Credit Rating assigned to the Issuer | The Issuer has been assigned a credit rating of Aa1.za long term and P-1.za short term on 12 September 2018 |
| 51. | Applicable Rating Agency | Moody's Investors Service |
| 52. | Value of total Notes in issue | ZAR12,756,800,000 (excluding this issue) |
| 53. | Governing law (if the laws of South Africa are not applicable) | N/A |
| 54. | Other provisions | N/A |
| 55. | Use of proceeds | The funds to be raised through the issue of Notes are to be used by the Issuer for general corporate purposes |

Responsibility:

The Issuer certifies that to the best of its knowledge and belief (who has taken all reasonable care to ensure that such is the case) there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Applicable Pricing Supplement contains all information required by law and



the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and the pricing supplements and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

Pursuant to paragraph 4.16(b) of the JSE Debt Listings Requirements, noteholders are advised that there was no material change in the Issuer's financial or trading position since the end of the last financial period. This disclosure has not been reviewed by the Issuer's auditor.

The JSE takes no responsibility for the contents of the placing document, the annual financial statements, annual report and this Applicable Pricing Supplement of the Issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements, the annual report or this Applicable Pricing Supplement of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

As at the date of this Applicable Pricing Supplement, the Issuer confirms that the authorised Programme Amount of ZAR30,000,000,000 (including Notes issued under the Previous Programme Memorandum) has not been exceeded.

Application is hereby made to list this issue of Notes on 07 December 2018.

SIGNED at <u>Centurion</u> on this <u>5th</u> day of <u>December</u> 2018

For and on behalf of

LAND AND AGRICULTURAL DEVELOPMENT BANK OF SOUTH AFRICA

Capacity: Director

Who warrants his/her authority hereto

Name: FM

Capacity: Director (

Who warrants his/her authority hereto